

AI STRATEGY LEADERSHIP PLAYBOOK

THE ULTIMATE AI MASTERCLASS & LEADERSHIP TOOLKIT FOR BUILDING AN IMPACTFUL, ETHICAL AI STRATEGY



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THE ULTIMATE AI MASTERCLASS & LEADERSHIP TOOLKIT FOR BUILDING AN IMPACTFUL, ETHICAL AI STRATEGY

BUILT &
TESTED BY
INDUSTRY
EXPERTS

A comprehensive playbook of 20+ templates and frameworks

built by AI strategy and delivery experts and road-tested in global organisations

LEAD WITH INFLUENCE, IMPACT AND ACTION

Secure board approval, de-risk Al investments, and lead an enterprise-wide transformation. Our step-by-step guidance empowers you to shape cross functional Al strategies that deliver measurable value



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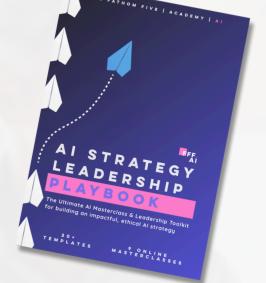
- **Market & Competitor Research**
- Understanding the Potential of AI: from Workforce Productivity to **Business Transformation**
- Vision, Mission, Strategic Principles & Responsible Al
- Designing your Al **Business Value Drivers**

- **Turning Business Problems into Prioritised AI Opportunities**
- Al Readiness Assessment Preparing your People; your Tech; & **Establishing Governance**
- The AI Value Roadmap
- The 'Bulletproof' Al Business Case
- Launching the Al Strategy

AI STRATEGY MASTERCLASSES

Flexible, self-guided masterclasses that can be taken individually or combined into a complete end-to-end training programme. Each session walks you through the core concepts, proven frameworks, and step-by-step instructions to customise and complete the template documents, ready to apply directly in your business.





FULL FATHOM FIVE

AI MASTERCLASSES





MASTERCLASS 1







CONTEXT - THE AI LANDSCAPE



Uncover hidden market trends and start to build competitive edge using Al-driven research.



Consider how AI is impacting your Customers, your People and your Partners, enabling you to build a resilient and informed foundation for your entire AI strategy.

MASTERCLASS 2







UNDERSTANDING THE BUSINESS POTENTIAL OF AL



Learn the three core pathways Al uses to create exponential value: revolutionising workforce productivity, automating and transforming critical workflows, and ultimately, reimagining your entire business model for the digital age.

MASTERCLASS 3







VISION, PRINCIPLES & RESPONSIBLE AL



Create compelling & aspirational Vision & Mission statements for Al, demonstrating how Al will enable the organisation to reach its goals



Establish a set of strategic principles to guide Al decision making.



Turn Responsible AI principles into practical, measurable steps toward maturity

TOOLKIT



CUSTOM GPT: STRATEGIC MARKET & COMPETITOR ANALYSIS TOOL



TEMPLATE: THE IMPACT OF AI ON OUR CUSTOMERS, PEOPLE & PARTNERS



TEMPLATE: COMPETITIVE POSITIONING

TOOLKIT



TEMPLATE: AI VISION & MISSION



TEMPLATE: AI STRATEGIC PRINCIPLES

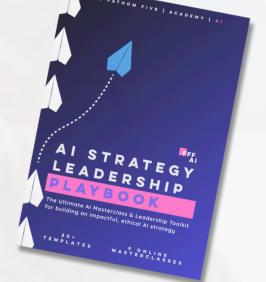


TEMPLATE: RESPONSIBLE AI PRINCIPLES



TEMPLATE: 5-STEP RESPONSIBLE AI MATURITY

MATRIX



FULL FATHOM FIVE

AI MASTERCLASSES

9 MASTERCLASSES GUIDING YOU THROUGH 20 TEMPLATES



MASTERCLASS 4







DESIGNING YOUR AI BUSINESS VALUE DRIVERS



Establish a set of Al Business Value Drivers to describe how Al will deliver value to your organisation



Develop a systematic approach to identifying and impact assessing problems and opportunities.

MASTERCLASS 5







PRIORITISED AI OPPORTUNITIES



Master the art of transforming business problems into qualified and quantified AI use cases.



Learn to critically evaluate the Buy, Partner, or Build pathways to select the most effective and efficient solution for your organisation.



Evaluate & compare AI Use Cases to ensure the highest value work is prioritised

MASTERCLASS 6







AI READINESS ASSESSMENT - PREPARING YOUR PEOPLE; YOUR TECH; & ESTABLISHING GOVERNANCE



Take an unflinching, evidence-based view of your organisation's true capability to deliver on its AI ambitions.



Learn to conduct a comprehensive readiness assessment to build your launchpad for success and de-risk your investments.



Establish a Governance Framework to control decision making

TOOLKIT



TEMPLATE: BUSINESS VALUE DRIVERS



TEMPLATE: PROBLEM CAPTURE & ANALYSIS

TOOLKIT



CUSTOM GPT: TURNING PROBLEMS INTO AI SOLUTIONS



TEMPLATE: AI USE CASE 1-PAGER



TEMPLATE: USE CASE FEASIBILITY ASSESSMENT



TEMPLATE: USE CASE PRIORITISATION MAP

TOOLKIT



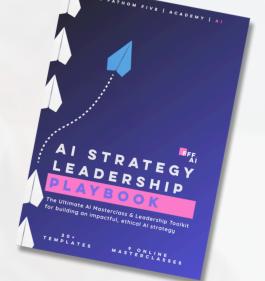
TEMPLATE: AI READINESS ASSESSMENT



TEMPLATE: AI GOVERNANCE FRAMEWORK



TEMPLATE: AI GOVERNANCE COMMITTEE - TERMS OF REFERENCE



FULL FATHOM FIVE

AI MASTERCLASSES

9 MASTERCLASSES GUIDING YOU THROUGH 20 TEMPLATES



MASTERCLASS 7



THE AI VALUE ROADMAP



Transform your strategy into an actionable plan.



Learn to synthesise your readiness assessment and solution pathways into a clear, visual roadmap that plots the course from initial investment to full value realisation.

MASTERCLASS 8









THE BULLETPROOF AI BUSINESS CASE



Learn to accurately forecast costs, quantify benefits, and present a realistic and defensible plan for realising value.



Design Key Performance Indicators (KPIs) to measure value on Al investments



Create visuals to demonstrate ROI and your programmes Break Even point

MASTERCLASS 9



LAUNCHING THE AI STRATEGY



Learn to synthesise your entire strategy into a powerful and compelling narrative.



Develop the presentation skills to gain enthusiastic board-level approval and secure the championship your Al vision needs to succeed.



Design a Communications Plan to support your strategy

TOOLKIT



CUSTOM GPT: READINESS ASSESSMENT ACTION PLANNING



TEMPLATE: AI STRATEGIC ROADMAP (SUNSHINE MAP)

TOOLKIT



TEMPLATE: BUSINESS CASE - COST TRACKER



TEMPLATE: BUSINESS CASE - BENEFITS REGISTER



TEMPLATE: ROI CALCULATION & BREAK EVEN

VISUALATION

TOOLKIT



TEMPLATE: THE COMPLETE AI STRATEGY TEMPLATE



TEMPLATE: COMMUNICATION PLAN

